

Cheryl A. Harris

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Highly accomplished, purpose-driven, authentic, and collaborative thought leader with experience driving measurable and sustained value in the areas of Procurement, Third-Party Risk, and Diversity, Equity and Inclusion for global organizations. My experience spans delivering value in regulated businesses and non-regulated businesses across Financial Services/Insurance, Consumer Packaging, Communications/High Tech, Oil/Gas, and Food Services sectors. I have proven experience leading constituents globally (at all levels) through complex organizational change with limited disruption, inclusive of empowering teams to "own the change." I have been credited with bringing innovation, appreciative inquiry, and strengths-based leadership into organizations, resulting in increased employee engagement and team productivity. I am a socially conscious executive with a history of giving back to support underserved communities, disadvantaged youth, and underutilized suppliers. I believe that my experience can yield similar benefits for BMS, while also leveraging relationships with BMS supply chain partners to address your enterprise focus on closing global health inequities.

EXPERIENCE

CHIEF PROCUREMENT OFFICER

Allstate Insurance Company

Northbrook, IL

March 2011 - Present

- Executive responsible for transforming the procurement organization responsible for the \$14B spend portfolio from an orientation of individuals working independently, solely focused on "governance" to a team of trusted advisors who collaborate with enterprise leaders to deliver value across all dimensions of the supply chain
- Value delivered aligns with Allstate's enterprise priorities and mission of serving our customers, driving profitable growth, increasing shareholder value, and improving communities
- Responsible for implementing enterprise-wide strategic category management, supplier risk management frameworks, and simplifying operations (people, process, technology, and change management), while ensuring value is created in a measurable yet socially conscious manner Additional responsibilities include:
- Management of annual \$22M operating budget; leveraging fixed and variable resources (onshore and offshore) to deliver procurement services to the enterprise
- Responsible for building Allstate's offshore procurement delivery capability; 50% of the procurement team now delivers services from Bangalore and Pune, India
- Responsible for delivering Finance validated P&L run rate reductions (\$195M delivered in 2022)
- Sponsor and owner of Enterprise 3rd Party Supplier Risk and Performance Management Program; process and practices have been deemed OCC compliant (external party confirmation)
- Governance process executed and compliant to Board expectations (in close partnership with CISO, Privacy, Audit, Risk Management, Legal, Business Units and Compliance teams)
- Growing compliance by 3rd party suppliers in adopting risk, performance, and relationship expectations
- Maintained continuous operations in partnership with critical and strategic enterprise suppliers throughout Covid-19 pandemic
- Member of Information Security, Inclusive Diversity and Operational Risk Governance committees; sought out for my thought leadership and focus on innovation
- Sponsor of Allstate's Supplier Diversity and Supplier Sustainability programs; Improved Supplier Diversity results from 5.9 to 9% since joining Allstate
- Achieved a 90% response rate from Allstate's strategic and critical suppliers on the CDP questionnaire.
- Led the completion of Allstate's first supply chain sustainability survey (2020), providing the baseline for future improvements

PROCUREMENT DELIVERY SENIOR EXECUTIVE

Accenture, LLP, Americas

Chicago, IL*May 2006 - March 2011*

(3 Roles)

Procurement Delivery Managing Director (Accenture) – The Americas

Procurement Delivery Managing Director (Commercial Accounts) – North America

Regional Supplier Diversity Managing Director - The Americas

Responsible for developing and executing procurement delivery for Accenture and external clients (\$3B spend portfolio) across the U.S., Canada, and South America, leveraging onshore (Chicago/other US cities), nearshore (San Antonio), and offshore (San Paulo, Buenos Aires, Bangalore) resources. Business outcomes include delivering an average of \$170M in procurement savings per annum, 80% spend under management, 21% supplier diversity spend, 95% retention rate of high potential - high performing employees, implementing sustainability practices aligned to Accenture's support of the UN Compact Act, 98% compliance to Internal Controls requirements, and successful M&A integrations.

During my time at Accenture, I was appointed by President of Florida A&M University (FAMU) to serve as Chair of FAMU Key Executive Council and Business and Industry Cluster, responsible for helping corporations (ex: Boeing, Medtronic, ING, Lockheed Martin, Eli Lilly, P&G, Fifth Third Bank) optimize their relationship with the university through curriculum development, recruiting (internships/permanent placement/faculty) and sponsored research.

DIRECTOR, SOURCING AND PROCUREMENT OPERATIONS

Accenture, LLP

Chicago, IL*January 2004 - May 2006*

- Sourcing, Supplier Diversity and Supplier Management
- Responsible for managing the relationship with Accenture Procurement Solutions (APS), Accenture's outsourced procurement services provider
- In addition, responsible for leading deployment of Accenture's Supplier Management and Supplier Diversity programs.

DIRECTOR, SOURCING AND PROCUREMENT OPERATIONS

I C G Commerce

Chicago, IL*February 2001 - December 2003*

- Responsible for managing the relationship with Accenture Procurement Solutions (APS), Accenture's outsourced procurement services provider. In addition, responsible for leading deployment of Accenture's Supplier Management and Supplier Diversity programs.

DIRECTOR, GLOBAL PROCUREMENT PROCESS EXCELLENCE

Anderson Consulting (Now Accenture, LLP)

Chicago, IL*January 1999 - February 2001*

- Responsible for the design and mobilization of the procurement framework - people, process, and technology in the US, UK, Ireland, and Canada. Responsible for providing strategic direction and leadership to the Procurement team and consultants deployed to implement the Procurement (Ariba) to Payment (Peoplesoft) solutions.
- Primary responsibilities included business architecture development, leading business users and stakeholders through business requirements development, managing scope and budget for the program, deployment planning, benefits tracking and reporting, and supplier integration

PROCUREMENT DIRECTOR OF SERVICES AND COMMODITIES

American Express Financial Corporation (Formerly IDS Financial Services)

Minneapolis, MN*August 1989 - December 1998*

- Responsible for leading and managing a staff of 18 with a \$1.7 annual budget and \$400 million annual spend across three commodity groupings: professional services, corporate travel, and commodities.
- Researched comparable equipment and materials to determine fair market value for purchases and sales.
- Conducted analysis of supply and demand to meet procurement needs.

- Executed negotiated contractual documents and binding contracts.

EDUCATION

MASTER OF SCIENCE (M.S.) IN VALUES-DRIVEN LEADERSHIP *May 2021*
Benedictine University, **Lisle, ILLINOIS**

COMPLETED COURSEWORK TOWARDS *Mar 2019*
DOCTOR OF PHILOSOPHY (PH.D.) IN VALUES DRIVEN LEADERSHIP
Benedictine University, **Lisle, ILLINOIS**

BACHELOR OF SCIENCE (B.S.) IN BUSINESS ADMINISTRATION *Aug 1989*
Florida Agricultural & Mechanical University, **Tallahassee, FL**

SKILLS

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|---|----------------------------|
| • Coaching and Mentoring | • Staff Development |
| • Financial Management | • Process Improvement |
| • Organizational Leadership | • Innovative and Visionary |
| • People and Culture | • Systems Thinker |
| • Effective Communicator and Public Speaker | |

CIVIC AND PHILANTHROPIC ENGAGEMENT

Current Board Member – Allstate Foundation Board
 Current Sponsor - Allstate's African American Working Network Employee Network Group (AAWN - EIG)
 Current Board Member – Chicago Humanities Festival
 Current Board Member – Independent Film Alliance
 Current Board Member - Womens Business Enterprise National Council
 Current Chair, Florida A&M Business Industry Cluster
 Former Board Member – Teen Living Programs, Chicago (Youth Homeless Shelter providing comprehensive services)
 Former Board Member – National Gay & Lesbian Chamber of Commerce

EXTERNAL RECOGNITION

2022 WBENC Top Corporation Award – Inclusion of Women-Owned Businesses (2014 - date)
 Spokesperson, Allstate's Quotes for Education Program (2014 – 2019)
 2018/2019 Most Powerful Women in Corporate America – Black Enterprise Magazine
 2017 Top 300 African American Executives – Black Enterprise Magazine
 2016 Loyola University School of Business – Procurement Leadership Award
 Executive Leadership Council (ELC) – Spring 2016 Inductee
 2015 Top 35 Best Companies for Supplier Diversity - Black Enterprise
 2015 Corporate 101: America's Most Admired Corporations for Supplier Diversity – MBN USA magazine
 2015 Florida A&M Top Alumni Award
 2015 Chicago MBEIC Minority Supplier Development Council - Sharing Success Chairman's Recognition Award
 2015 Black Enterprise Magazine Black Enterprise 30 Top Companies for Supplier Diversity
 2015 WEUSA America's top 100 leaders in corporate supplier diversity
 2015 NGLCC America's top 100 leaders in corporate supplier diversity
 2015 Black Enterprise Magazine 40 Best Companies for Diversity
 2014 Savoy magazine's "Top 100 Most Influential Blacks in Corporate America."
 2014 WE 100 Corporations of the Year Women's Enterprise Magazine

2013 Recognition as a Business Leader of Color by Chicago United

2010 Minority Enterprise Development Week Honorary Chair

2010 Minority Enterprise Development Week – Supplier Diversity Professional of the Year

2009 Global Women of Influence Award by Global Women's Executive Magazine